### **Sanofi-Aventis**

# **Total Lobbying Effort**

### **Total Lobbying Expenditures**

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
\$21,172.91	\$21,700.01	\$21,425.46		\$64,298.38

#### **Total Hours Communicating**

		<u> </u>		
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
36.50	32.50	16.50		85.50

#### **Total Hours Other**

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
16.50	12.50	7.00		36.00

# **Hours Lobbied on Each Matter**

# **Lobbying Effort On Legislative Bills And Resolutions**

(					
January 20	11 Specia	I Session	Senate	Bill 1	1

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
8.00 (15%)				8.00 (7%)

### Senate Bill 101

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total		
5.00 (10%)	5.00 (10%)	4.00 (15%)		14.00 (12%)		

### Assembly Bill 276

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	9.00 (20%)	4.00 (15%)		13.00 (11%)

#### Senate Bill 204

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	9.00 (20%)			9.00 (7%)

# Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Medical assistance in state budget					
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total	

ı	7.95 (15%)	6.75 (15%)	9.40 (40%)	24.10 (20%)
ш	1.00 (1070)	0 0 (1.070)	0.10 (1070)	(_0,70)

narmaceuticals advertising							
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total			
2.65 (5%)				2.65 (2%)			

Revision of onco	vision of oncology reference compendia							
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total				
5.30 (10%)				5.30 (4%)				

ademic detailing of pharmaceuticals					
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total	
5.30 (10%)				5.30 (4%)	

ancer Compendia				
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
2.65 (5%)				2.65 (2%)

Related to prescription drug education, marketing, and dissemination of required information					
2011 January -	June	2011 July - December	2012 January - June	2012 July - December	Total
2.65 (5	%)		3.53 (15%)		6.18 (5%)

atters relating to medication administration				
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
13.25 (25%)		3.53 (15%)		16.78 (14%)

Minor Efforts (Time spent on matters each of which accounted for less than 10% of the organization's lobbying)				
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	16 (35%)			15.75 (12.96%)